

COAL LOGISTICS 2025

ASIA PACIFIC CONFERENCE

**OCTOBER 14-15, 2025 | Radisson Collection Hotel,
Moscow**

Registration on the websites coal2025.rusmet.ru and rusmet.ru
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ANNOUNCEMENT

Coal logistics is a comparable challenge in the work of the coal industry of Russia, along with sanctions. Our country is the third coal exporter in the world after Indonesia and Australia. The Ministry of Energy expects that by the beginning of 2030 the Russian Federation will be able to increase coal supplies abroad by at least a third, with India becoming the leader in its purchases.

In addition, the ministry expects that coal supplies from Russia to China will return to a level of at least 100 million tons by 2025. At the same time, in the main markets where we can sell coal, the cost of logistics is many times higher than the cost of production. Depending on the region, logistics accounts for 50 to 75% of the cost of coal in the final market.

It is necessary to increase coal shipments to the Far East. The work of Russian Railways in terms of infrastructure development, implementation of new technologies, preservation and renewal of the locomotive base, innovative wagons is important. Port capacities are required, including increasing the possibility of long-distance coal shipments on large ships.

Of course, not only expert directions are important, but also uninterrupted supplies to the domestic market.

These and many other strategic issues will be discussed at the Asia-Pacific Conference “Coal Logistics-2025”, which will be organized by the Rating Agency “Rusmet” on 14-15 October 2025 at the RADISSON Hotel COLLECTION HOTEL in Moscow, with a centralized visit to the REN exhibition exposition and organization of negotiations.

PROGRAM STRUCTURE

SESSION 1 REGULATION

Trends in state regulation in the Russian Federation, international rules of foreign economic activity, assessment of legal and economic risks, proposals for adjusting the regulatory framework. Speeches by the Ministry of Energy, the Ministry of Transport, the Ministry of Industry and Trade, the Rusmet Agency, experts, analysts.

SESSION 2 ANALYTICS

Dynamics of indicators of production, consumption, prices and logistics of coal in the Russian Federation and the world. The influence of logistics on indicators of the coal industry, assessment of the cost of logistics in the cost structure in different countries. Presentations by operators, carriers, experts

SESSION 3 INFRASTRUCTURE

Sufficiency of infrastructure and non-discriminatory access to coal transportation infrastructure: rail, road and water. Updating coal transportation methods by road, rail and water. Digitalization and automation of logistics, logistics services, reduction of logistics costs

The conference organizer is the Rating Agency "Rusmet" - a brand with a 28-year history of creating analytics, events, GR and PR support for projects Rusmet.ru

The portfolio includes expertise in metal and metallurgical raw materials markets, including coal industry analytics, systematic price index management, analysis of logistics indicators, domestic and export markets.

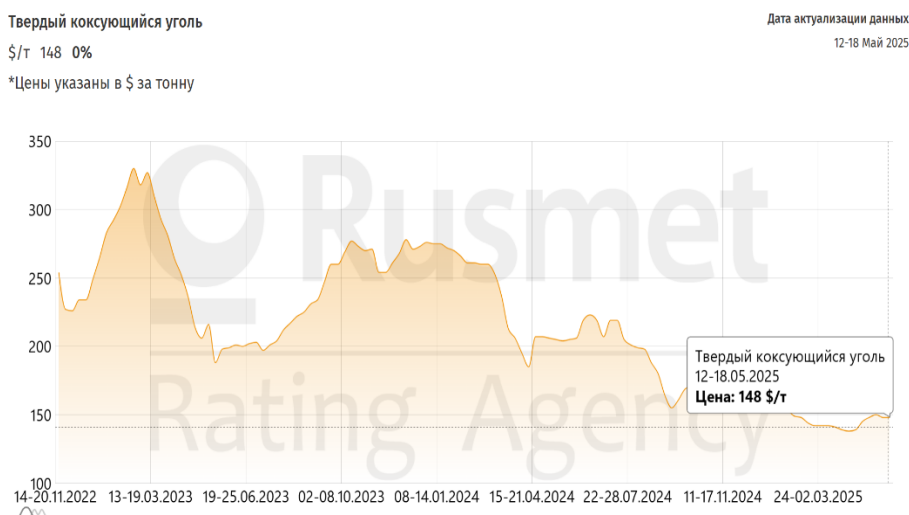


Рисунок 1



COMPREHENSIVE MARKET ASSESSMENT

- Coal and freight market analysis in dynamics 2021-2025 , with a forecast up to 2030
- Assessment of transport infrastructure and the impact of logistics on the efficiency of the coal market.



DEVELOPING STRATEGIC DECISIONS

- Evaluation of the effectiveness of state regulation and the regulatory framework
- Signing of an appeal from businesses to government bodies and key industry institutions following the conference



EXCHANGE OF EXPERIENCE AND OPINIONS WITH LEADERS

- Expert discussions
- Interactive monitoring and surveys
- Networking

CONDITIONS AND PURPOSES OF PARTICIPATION

DELEGATE

RUB 50,000.00 for the participation of 1 delegate from the organization, **35,000.00** for participation of the 2nd and subsequent delegates.

Included: business and cultural program, coffee breaks, lunches, analytical materials, information handouts, transfer and support during the technical tour and excursion

ADVERTISING TABLE

RUB 250,000.00

Included: participation of 3 delegates, 1 table, chairs, space for banners, power outlet, basket, Internet, demonstration of a promo video up to 2 minutes, inclusion of advertising and promotional materials in the delegate package or placement in the hall in the audience seats (provided by the participant), A4 advertising layout in the catalog, participation in the business and cultural program, coffee breaks, lunches, analytical materials, information handouts, transfer and support during the technical tour and excursion

SPONSOR

RUB 500,000.00

Included: participation of 5 delegates, 2 tables, chairs, space for banners, power outlet, basket, Internet, demonstration of a promo video up to 3 minutes, inclusion of advertising and promotional materials in the delegate package and placement in the hall in the audience seats (provided by the participant), announcement of the sponsor status by the moderator, indication of the sponsor status in printed and demonstration materials, advertising spread in the catalog, written greeting of the sponsor's representative in the catalog, 15-minute speech, participation in the business and cultural program, coffee breaks, lunches, analytical materials, information handouts, transfer and support during the technical tour and excursion

Not included: personal transportation costs, accommodation

Registration on the website [rusmet .ru](http://rusmet.ru)

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EXPERT OPINION

**By 2026,
more than
70% of coal
consumption
will come
from India
and China
alone.
Russia will
remain
among the
top three
coal
exporters**

Coal: Demand trends in the context of decarbonization

The global coal market remains active and stable despite promises and plans to decarbonize the energy sector. Data from the International Energy Agency shows that demand for coal is growing, especially in China, India and Indonesia.

If in 2000, countries with developed economies accounted for about 50% of coal consumption, then by 2026, more than 70% of this consumption will be accounted for by India and China alone, reports RA Rusmet .

Rising demand for coal in Asian countries, especially China and India, has had a significant impact on the global coal market, supporting production and prices for this energy source. India has increased coal production to over 1 billion tons, in line with government plans.

However, the volatility of prices for energy and coking coal on world markets, the rising cost of logistics and transshipment in the Russian Federation, the congestion of railways in the eastern direction, and the introduction of import duties from the beginning of 2024 in China complicate the activities of Russian coal mining companies.



COAL LOGISTICS CHALLENGES AND SUPPORT MEASURES

PROBLEM. In 2024, Russian coal miners received a consolidated loss of 112.6 billion rubles, but in 2025, due to a new decline in prices and an increase in the cost of logistics, the situation worsened. Coal export transportation in 2024-2025 decreased, the reason is not only volatile demand and prices, but also logistics. According to Sber Pro, due to the reorientation of foreign trade from Europe to the Asia-Pacific region (APR), the flow of goods through eastern ports has increased sharply.

At the same time, problems arose with insufficient coal export quotas and low throughput capacity of Far Eastern terminals. As well as the abolition of discounts with the growth of Russian Railways tariffs for coal transportation. As a result, in the first quarter of 2025, due to crisis processes, up to 40% of workers were laid off from coal mines, and risks of bankruptcy arose.

SOLUTION. In May 2025, Russian President Vladimir Putin announced measures of state support for the coal industry in connection with the deterioration of indicators. In particular, as Deputy Prime Minister of the Russian Federation Alexander Novak told TASS, Russian Railways should sign agreements with coal enterprises of Khakassia on guaranteed coal export in 2025 for export in the eastern direction. And for coal exports in the western and southern directions, Russian Railways is recommended to provide a 12.8% discount, in addition to returning the reduction factors of 0.4 for distance and 0.895 for thermal coal for the period from May 1 to December 31.

The Ministry of Finance was instructed to provide Russian Railways with compensation for the implementation of these measures. The Russian Foreign Ministry and the Ministry of Energy of the Russian Federation have been tasked with strengthening the strategic partnership with China and India and continuing the dialogue on the abolition of import duties on Russian coal. So far, China refuses to abolish the duty in order to support its own coal mining.

At the same time, attention should be paid to the expansion of logistics capabilities and the development of cross-border mechanisms. The Decree of the

President of Russia sets the task of increasing the volume of transportation along international transport corridors by at least 1.5 times by 2030 compared to 2021 figures by increasing the global competitiveness of routes. Thus, the following projects have potential.

"One Belt, One Road" is a Chinese initiative proposed by Chinese President Xi Jinping. Its implementation began 10 years ago, and its relevance and cargo turnover are growing. It is planned to combine two projects - the "Silk Road Economic Belt", which includes several economic corridors, and the "21st Century Maritime Silk Road". At present, more than 150 countries have signed cooperation agreements with China within the framework of the program.

The key points of the land economic belt will be Xi'an (China), Almaty (Kazakhstan), Bishkek (Kyrgyzstan), Samarkand (Uzbekistan), Tehran (Iran), Istanbul (Turkey), Moscow and Duisburg (Germany). Currently, the average delivery time for container cargo by sea from China to Europe is 45-60 days. In case of successful implementation of the project, this period may be reduced to ten days.

"North-South" is an international transport corridor (ITC) that runs from the seaport of St. Petersburg to one of the largest ports on the west coast of India - Mumbai. The total length of the routes is about 7,200 km. *"Today, the ITC is gaining strategic importance for trade with the countries of South Asia, Africa through friendly states of the Transcaucasus, the Caspian region, and Central Asia. When the corridor starts operating at full capacity, the journey from Ust-Luga to Bandar Abbas will be reduced from 30-45 days to 15-20,"* said Vitaly Savelyev, representative of the President of Russia for the development of the international transport corridor "North-South".

Regarding financial transactions, the two largest Russian banks previously announced that businesses and individuals can transfer money online to 11 international destinations, and they plan to expand their geography. In addition to the near abroad, Sberbank has access to India, and VTB has access to China.



Hotel 5* Radisson Collection Hotel



VENUE

The Radisson Collection Hotel is one of the seven famous buildings known as the "Stalin skyscrapers" or "Seven Sisters". Standing out with their architecture, they largely define the appearance of the capital and serve as the calling card of Moscow. Opened on May 25, 1957, the Ukraine Hotel was recognized as the largest hotel in Europe and for many years became the "Moscow home" for guests from all over the world.

So half a century passed, and the hotel needed modernization. The work lasted three years, and on April 28, 2010, a new modern hotel opened in the legendary building – "Radisson Royal, Moscow", which combined the best of two eras: the imperial scale and touching aesthetics of the times of socialism here organically coexist with modern "smart comfort" and world traditions of five-star service.

Since January 2019, the legendary Moscow hotel has been part of the Radisson Collection brand.

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